

Build – A – Program

The most important job a distributor can do is have material for their customer when and where they need it. WireXpress is a master distributor. Meaning we sell exclusively to distribution only, so trust us when we say we get it at WireXpress.

WireXpress' Build – A – Program is a way for you to do more than distribute product, without having to do more. Our goal is to help you save time, save money, improve productivity, and reduce risk for your customers.





Build - A - KIT



Services

- Cabinet Assembly
- Jack packing
- Camera check & configuration
- Bundling
- Component and labeling
- Shrink wrapping
- Shark Cage

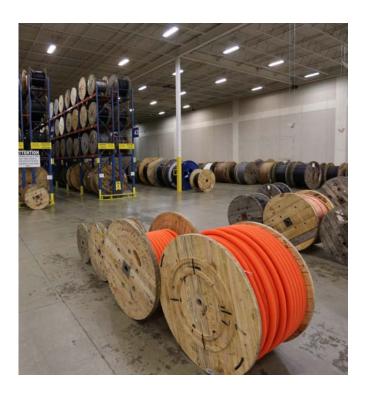
Kitting services

Provide opportunities for greater efficiency and productivity. Receiving kitted goods can reduce project delays, eliminate lost or wasted materials, and prevent last-minute emergency orders.

- ✓ Eliminates time spent opening up individual packages.
- Receiving all the components needed to complete the install.
- ✓ Receive a complete shipment for each phase
- Easy to identify products for the job



Build – A – REEL



Service fees

- Striping
- Speedpull
- Parallel
- Barrel Packing
- Twisting
- Cut and Strip
- Printing
- Dyeing
- Lagging
- Hot Stamp

Wire & Cable services

There is a lot of unproductive labor associated with material handling. We can package cables so your can offer more value and give your customer cable ready to be installed.

- Product Preparation
- Reduce scrap and excess



Build - A - SPACE



Services

- Consignment
- Customer Owned
- Warehouse Depot
- Just-In-Time delivery
- Whole order delivery
- VMI

Warehousing services

What are products you love to sell, but hate to stock? Let us provide you the opportunity to sell these products and have your own dedicated stock in our local warehouse.

- ✓ Reduce risk
- Save money
- Improve working space
- ✓ Become more efficient



Build – A – STORE



Services

- Content catalog
- Custom pack slips
- eOrders & eInvoices
- EDI
- Punchout catalogs

eCommerce services

Provide opportunity to expand your reach, add products, and suppliers online. The web continues to grow as a sales channel for more distributors and wholesalers. In a recent survey by B2BecNews, 25% of all distributors say e-commerce now accounts for at least half of all sales.

- Sell deeper
- Sell wider
- ✓ Sell 24/7



Build – A – MARKET



Services

- Pursue Vertical Markets
- Increase Supplier portfolio
- Expand product sets
- Promotion Kits
- Project Lead support
- Joint Workshops

Growth Services

Provide opportunity to expand your reach, sell more products, and move into new technologies and emerging markets.

- ✓ Sell more
- Become more relevant
- Win larger projects
- Become an expert

