# Wire Xpress More Than Wire



# INCREASE YOUR SALES AND PRODUCTIVITY WITH WIREXPRESS' E-COMMERCE SOLUTION

Because business happens everywhere, eWirexpress provides you with instant, 24/7 online access to order confirmations, shipment confirmations and proof of delivery, whether orders are placed online, with your WireXpress sales team or through EDI. Through eWireXpress, you can have access to pre-negotiated pricing—estimated or contractual—and inventory visibility, so you can work on your customers' requests at any time of the day. Visit wirexpress.com or contact your local WireXpress sales representative to get an eWireXpress account set up.

#### **View product information**

- Quickly locate your items on contract
- Search WireXpress inventory

#### Place orders and request quotes

- View availability of contracted items
- Save a bill of materials
- Create reusable lists for repeat or standardized orders
- Confirm product standards and manufacturer specifications

#### Manage your orders

- View order status
- Receive order confirmations
- Track shipments
- Receive shipping acknowledgements
- Receive proof of deliveries through carriers
- View and run reports

#### Select your account preferences

- Update shipping addresses
- Save payment information

# Connect with your WireXpress sales team

- · Submit requests for quotes
- Call, email or otherwise collaborate the way you like to do business

#### Account set up is simple

Visit WireXpress.com to register using your email address and your WireXpress customer ID number or contact your local WireXpress sales representative.







#### Let WireXpress help you:

- Provide increased visibility in your business with WireXpress
- Track, report and confirm delivery for orders
- Purchase products on demand
- Create and save lists to repeat orders quickly and efficiently
- Find and quote products
- Connect with your sales team



WireXpress is a \$100 million redistributor of wire and cable, data communications, physical security, industrial networking and related support products. We are owned by an \$8 billion Fortune 500 company with \$1 billion in inventory, but we are separately managed and sell exclusively to distributors.

#### Access our core brands and products and say "yes" to your customers

WireXpress was created in 1988 to help distributors grow their sales by being able to quote more often and write more sales orders with more lines through additional access to brands, inventory and pricing. With top brands and the largest inventory of wire and cable, data communications, physical security and industrial networking products in North America, WireXpress can help you say "yes" to your customers.



Wire and Cable Largest inventory in North America



**Data Communications** Largest inventory in North America



Security Largest inventory in North America



**Industrial Networking** #1 in Ethernet sales



**Support Products** When you need us







































































Memphis, Tennessee - 192,000 sq. ft.

Anaheim, California - 100,000 sq. ft.

Mississauga, Ontario - 220,000 sq. ft.

Atlanta, Georgia - 185,000 sq. ft.



















## WireXpress Facts

- \$1 billion in inventory
- Over 400 manufacturers represented
- 30+ warehouse locations
- "Blind-ship" capabilities
- No minimum orders
- No cutting charges
- No drop-ship charges

#### REGIONAL DISTRIBUTION FACILITIES

Alsip, Illinois - 440,000 sq. ft. Cranbury, New Jersey - 282,000 sq. ft. Reno, Nevada - 249,000 sq. ft. Dallas, Texas - 196,000 sq. ft. Houston, Texas - 240,000 sq. ft.

#### LOCAL DISTRIBUTION FACILITIES

U.S.

Phoenix, Arizona Union City, California Denver, Colorado Washington, D.C. Orlando, Florida Boise. Idaho Indianapolis, Indiana New Orleans, Louisiana Detroit, Michigan Minneapolis, Minnesota Kansas City, Missouri

St. Louis, Missouri Las Vegas, Nevada Albuquerque, New Mexico Brooklyn, New York Raleigh, North Carolina Cincinnati. Ohio Tulsa, Oklahoma Portland, Oregon Austin. Texas Houston, Texas Seattle, Washington

### Canada

Calgary, Alberta Edmonton, Alberta Vancouver, British Columbia Winnipeg, Manitoba St. Johns, Newfoundland Halifax. Nova Scotia Brampton, Ontario Sudbury, Ontario Toronto, Ontario Montreal, Quebec Saskatoon, Saskatchewan