



ELECTRICAL DISTRIBUTORS

Electrical distributors provide products, technical expertise and supply chain management solutions to customers in a number of industries. WireXpress helps electrical distributors fill in the product gaps so they can fulfill a complete bill of materials, resulting in increased customer relevance, satisfaction and sales.

It is estimated that 5 to 10 percent of an electrical distributor's product purchases come from other distributors, many of whom are competing for the same piece of business and/or customer. WireXpress is a master distributor and we only sell to distributors. Regardless of the markets you focus on (commercial, industrial, utility, natural resources, institutional, etc.), we have leading brands, products and/or pricing to help complement the products and services you provide. We exist to help our customers grow their sales and reduce their costs of doing business.

Top 5 Product Categories

- Specialty wire and cable
- UTP and fiber data cabling and connectivity
- Central office power (TelcoFlex)
- Outside plant telephone cable
- Security and wireless

Top Manufacturers



COMPLEMENTARY PRODUCTS

Electrical Wire and Cable

- Armored cables
- Building wire
- Control and power cable
- Copper shipboard cable
- Crane and mobile equipment cables
- Flexible/robotic cable
- High-temperature cable
- Instrumentation and thermocouple cable
- Marine and offshore rig cables
- Mining cables
- Portable cord
- Power supply cords
- Tray cables
- Variable frequency drive (VFD) cables

Electronic Wire and Cable

- Automotive cable
- Coaxial cable
- DS3 coaxial cable
- Flat cable
- Multi-pair/multi-conductor cable
- Security and A/V cable
- UL/CSA/MIL-SPEC leadwire

Security

- Video surveillance
- Intrusion detection
- Fire and life safety
- Access control
- Door locking and architectural hardware
- Sound and mass notification
- Emergency telephones

Industrial Communication

- Industrial ethernet networking
- Industrial wireless
- Industrial firewalls
- Gateway/protocol converters
- I/O solutions
- Power over Ethernet (PoE)
- Media converters
- Fieldbus solutions
- Industrial ethernet copper cable
- Industrial fiber cabling and connectivity
- Connectors
- Cordsets
- Uninterruptable power supply (UPS)
- Industrial enclosures

Enterprise Networks

- Copper cabling infrastructure
- Fiber optic cabling infrastructure
- Racks and cabinets
- Power products
- Cable management
- Passive optical LAN (POL)
- Networking
- Wireless
- Tools
- Test equipment
- Telephones and headsets

Wireless Solutions

- DAS
- Wi-Fi
- Small cell
- Public safety
- Broadband and microwave
- Outdoor macro

WireXpress is a \$100 million redistributor of wire and cable, data communications, physical security, industrial networking and related support products. We are owned by an \$8 billion Fortune 500 company with \$1 billion of inventory, but we are separately managed and sell exclusively to distributors.

Access our core brands and products and say “yes” to your customers

WireXpress was created in 1988 to help distributors grow their sales by being able to quote more often and write more sales orders with more lines through additional access to brands, inventory and pricing. With top brands and the largest inventory of wire and cable, data communications, physical security and industrial networking products in North America, WireXpress can help you say “yes” to your customers.



Wire & Cable
Largest inventory in North America

Datacom
Largest inventory in North America

Security & A/V
Largest inventory in North America

Industrial Networking & Control
#1 in Ethernet sales

Support Products
When you need us



40+
WAREHOUSE
LOCATIONS

**NEARLY
600,000
PRODUCTS**

**OVER
\$1 BILLION
IN INVENTORY**

**VALUE-
ADDED
SERVICES**

**NO
DROP-SHIP
CHARGES**

**“BLIND-SHIP”
CAPABILITIES**

**500+
TOP SUPPLIER
PARTNERS**

**NO
CUTTING
CHARGES**

REGIONAL DISTRIBUTION FACILITIES

Alsip, Illinois - 680,000 sq. ft.
Cranbury, New Jersey - 282,000 sq. ft.
Reno, Nevada - 249,000 sq. ft.
Dallas, Texas - 196,000 sq. ft.
Houston, Texas - 240,000 sq. ft.

Memphis, Tennessee - 192,000 sq. ft.
Atlanta, Georgia - 185,000 sq. ft.
Anaheim, California - 100,000 sq. ft.
Mississauga, Ontario - 220,000 sq. ft.

LOCAL DISTRIBUTION FACILITIES

U.S.

Phoenix, Arizona
Union City, California
Denver, Colorado
Washington, D.C.
Orlando, Florida
Boise, Idaho
Indianapolis, Indiana
New Orleans, Louisiana
Detroit, Michigan
Minneapolis, Minnesota
Kansas City, Missouri

St. Louis, Missouri
Las Vegas, Nevada
Albuquerque, New Mexico
Brooklyn, New York
Raleigh, North Carolina
Cincinnati, Ohio
Tulsa, Oklahoma
Portland, Oregon
Austin, Texas
Houston, Texas
Seattle, Washington

Canada

Calgary, Alberta
Edmonton, Alberta
Vancouver, British Columbia
Winnipeg, Manitoba
St. Johns, Newfoundland
Halifax, Nova Scotia
Brampton, Ontario
Sudbury, Ontario
Toronto, Ontario
Montreal, Quebec
Saskatoon, Saskatchewan